

**Brand Guidelines** 

# Bringing the brand to life

April 16, 2015

### **Contact information**

If you have any questions concerning proper usage of the materials covered in this style guide, please direct them to:

**Brand Update Team** 

brandupdateteam@biogen.com

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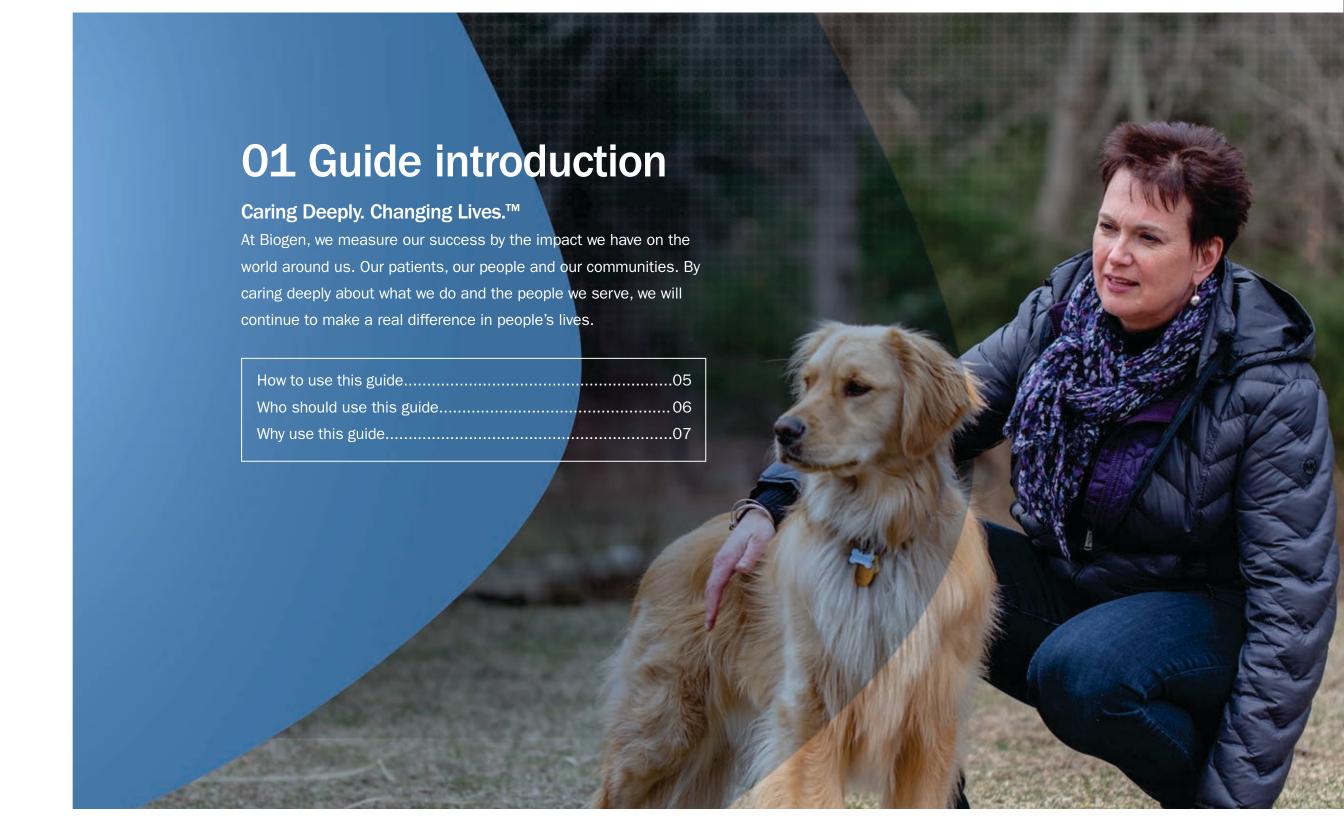
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### How to use this guide

The purpose of this style guide is to help communicate the Biogen brand in a consistent and engaging way across all of our communications. Please use this guide as you create any Biogen branded communications and marketing materials, whether for internal or external purposes.

# Who should use this guide

Anyone responsible for designing, creating or contributing to Biogen branded communications should adhere to the rules in this guide. That includes marketing and communications professionals, design agencies and independent creative vendors such as illustrators, photographers and videographers. Doing so ensures that we maintain the highest level of consistency across all our communications.

## Why use this guide

Even if you are one of the oldest independent biotech companies in the world, consistency is the key to maintaining a strong brand with a clearly defined purpose. That is why this guide was created—to promote uniformity and consistency across all Biogen branded communications.

Adhering to the rules in this guide helps us all build upon Biogen's reputation as a leader and pioneer in the biotech industry.

# 02 Brand essence

Our brand. Who we are at the deepest level. Our inner workings. What makes us tick. What drives us. Defines us.

At our core, we are a patient-focused company. One that cares deeply and seeks to make a real difference in people's lives. Relentlessly going after unmet medical needs for the good of those we serve.

This is the essence of the Biogen brand.

| Biogen today  | 09 |
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# **Biogen today**

Everything we do is with a clear end goal in mind: to truly make a difference in people's lives. Our patients, our employees, the communities in which we live and operate. It is why we come to work every day. And it is what we have been doing since our founding in 1978.

### But our work has just begun

Today, we are well positioned to leverage the latest advances in human biology, genomics and technology in our pursuit of some of the most complex diseases—particularly those with few or no treatment

options. Using all available technologies and collaborating with the brightest minds in the world, we will continue to work to solve difficult medical problems.

Because of advances in science, medicine and technology, there is more promise today than ever before.

### **Brand anthem**

#### We value the individual

For the patients and caregivers we serve, we measure our success by the impact we have on each of their lives.

### We value visionary science

Science that truly makes a difference in people's lives. Science that breaks new ground and pushes relentlessly, fearlessly into areas of unmet medical need. Pursuing innovative therapies for diseases with few or no treatment options. Because that is the kind of science that matters.

#### We believe in what we do

We come to work every day because we know that thousands of people around the world are counting on us to make a real difference in their lives. And that is what truly matters.

Our behavior reflects what we truly value as a company. As such, this is how our brand acts.

#### We are courageous and fearless

We press forward in search of therapies for diseases with few or no treatment options. We never shy away from a challenge, no matter how long the odds. Never stopping. Never giving up. Never backing down. Relentless.



Our behavior reflects what we truly value as a company. As such, this is how our brand acts.

#### We are patient-focused

Everything we do has the patient at the center. At the end of the day, the individual patient is the one who matters most. We come to work every day because they are counting on us to make a difference in their lives.



Our behavior reflects what we truly value as a company. As such, this is how our brand acts.

#### We are socially responsible

We seek to serve the communities in which we operate and better the lives of our employees, and society.



Our behavior reflects what we truly value as a company. As such, this is how our brand acts.

#### We are open and collaborative

We break down walls and remove barriers to create more open and collaborative environments. We work together toward the same common goals, serving patients that need us and pursuing the most difficult challenges in science and medicine.



### Tone of voice

How we talk matters a great deal. Here is what our tone of voice sounds like.

#### Honest and direct.

We speak clearly, honestly and directly.

Using plain English and avoiding clichés. No marketing speak. No advertising lingo. No overly complex language that is impossible to comprehend. Even the most complex scientific subject matter is translated so everyone can understand it.

#### Passionate.

We are enthusiastic about the impact we have on the world. Our passion for improving lives through visionary science comes through in everything we say and do.

#### Caring.

We always show empathy and exhibit genuine compassion toward the people with whom we are communicating.

#### Confident.

We speak with gentle authority. Using language that demonstrates our leadership in the industry, our knowledge of complex subject matter and our passion for transformative medicine. After all, we are the oldest independent biotech company in the world.



### Logo

The new logo is a visual interpretation of how Biogen approaches science, working to connect all of the pieces to advance research and help solve some of the most complex challenges in medicine.

The new mark speaks to Biogen's opportunity to align its understanding of the biology of disease, new technologies and advances in drug development to find solutions for unmet patient needs—and deliver the right therapies to the patients that need them.

The logo uses our current corporate blue to represent a strong connection to our heritage while introducing a new and strong visual identity that signals Biogen's vibrant future.



## Full-color logo

The full-color version of the logo should be used whenever possible, both online as well as offline. The color formats are printed in match colors, process colors, process plus match colors or used on-screen in RGB or hexadecimal color.

Note: When using the Biogen logo with Adobe InDesign, please do not copy/paste it into the layout; instead, import a PDF or EPS into the InDesign document.



Corporate standard logo — full color

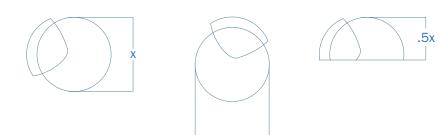
File name:

Biogen\_Logo\_Package-(TM)/Standard/Biogen\_Logo\_Standard\_FullColor

## Logo clear space









Minimum clear space for web and interactive

### **CMYK** color values

#### **Standard logo**

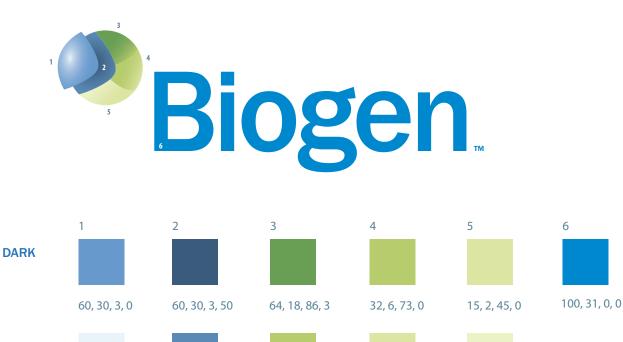
These are the approved CMYK color values used in the Biogen logo. Note that these colors are for printing purposes only, and should not be used in creating or designing Biogen branded communications. For a full list of approved primary and secondary colors, please see pg. 39–40 of this guide.

Note: In the illustration to the right, gradient values go from dark (on top) to light (below). Use the numbers to reference where the color values appear within the logo.

LIGHT

8, 1, 1, 0

68, 39, 13, 0



32, 6, 73, 0

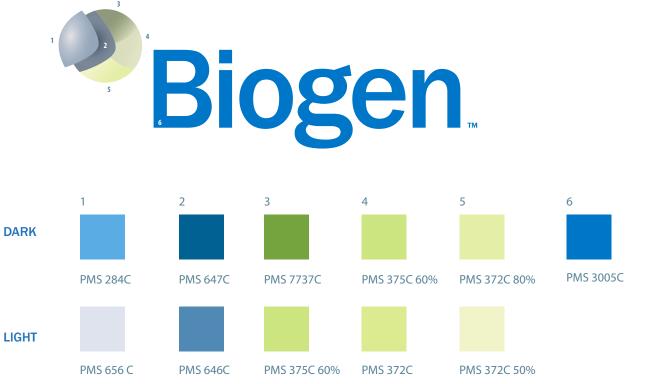
15, 2, 45, 0

8, 0, 28, 0

### PMS color values

### **Standard logo**

These are the approved PMS color values used in the Biogen logo. Note that these colors are for printing purposes only, and should not be used in creating or designing Biogen branded communications. For a full list of approved primary and secondary colors, please see pg. 39–40 of this guide.



# Grayscale logo

The grayscale version of the logo should be used when technical limitations prohibit the use of the full-color version.



Corporate standard logo — grayscale

File name:

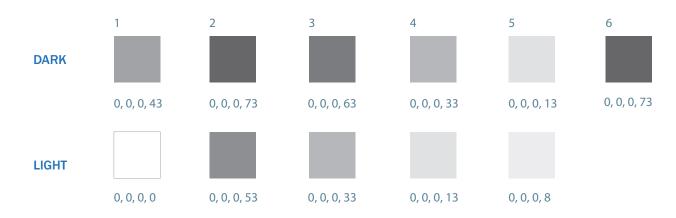
Biogen\_Logo\_Package-(TM)/Standard/Biogen\_Logo\_Standard\_Grayscale

# Grayscale color values

#### **Standard logo**

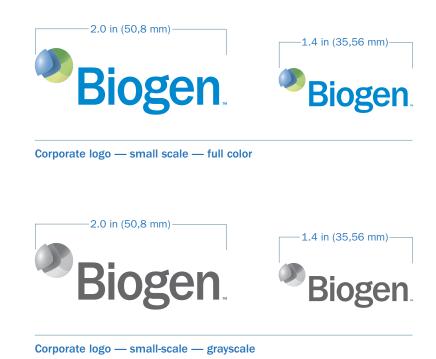
These are the approved grayscale color values used in the Biogen logo. Note that these colors are for printing purposes only, and should not be used in creating or designing Biogen branded communications.





### Small-scale logo

The small-scale logo will be used when space does not allow for use of the full-size logo. Use the small-scale logo (more contrast) for anything equal to or narrower than 2" (50,8 mm) in width to preserve legibility and recognition of the identity mark.



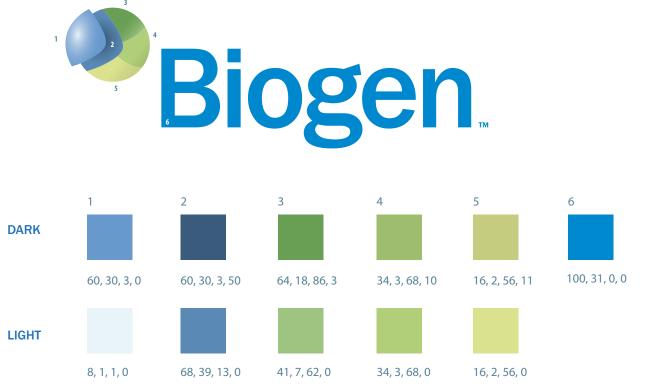
File names:

Biogen\_Logo\_Package-(TM)/SmallScale/Biogen\_Logo\_SmallScale\_FullColor Biogen\_Logo\_Package-(TM)/SmallScale/Biogen\_Logo\_SmallScale\_Grayscale

### **CMYK** color values

### **Small-scale logo**

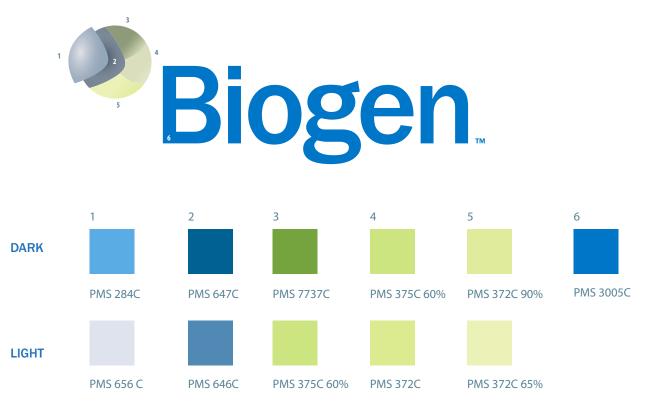
These are the approved CMYK color values used in the small-scale logo. Note that these colors are for printing purposes only, and should not be used in creating or designing Biogen branded communications. For a full list of approved primary and secondary colors, please see pg. 39–40 of this guide.



### PMS color values

### **Small-scale logo**

These are the approved PMS color values used in the small-scale logo. Note that these colors are for printing purposes only, and should not be used in creating or designing Biogen branded communications. For a full list of approved primary and secondary colors, please see pg. 39–40 of this guide.

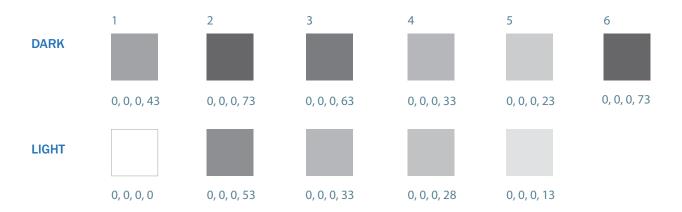


## Grayscale color values

#### **Small-scale logo**

These are the approved grayscale color values used in the small-scale Biogen logo. Note that these colors are for printing purposes only, and should not be used in creating or designing Biogen branded communications.





# Packaging logo

Use the approved small-scale packaging logo for packaging only. This logo will never be smaller than 0.5" (12,7 mm) in width or larger than 1.39" (35,30 mm).



File names:

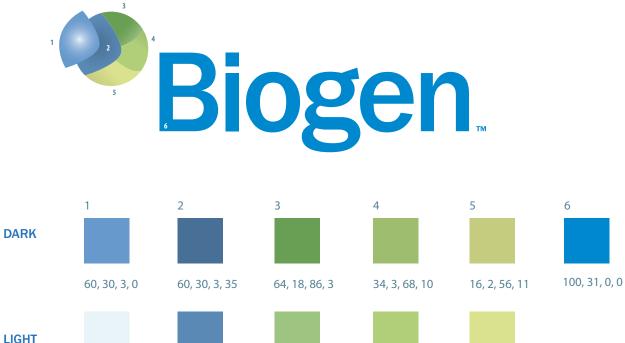
Biogen\_Logo\_Package-(TM)/Packaging/Biogen\_Logo\_Packaging\_FullColor Biogen\_Logo\_Package-(TM)/Packaging/Biogen\_Logo\_Packaging\_Grayscale

### **CMYK** color values

### **Packaging logo**

These are the approved CMYK color values used in the packaging logo. Note that these colors are for printing purposes only, and should not be used in creating or designing Biogen branded communications. For a full list of approved primary and secondary colors, please see pg. 39–40 of this guide.

Note: In the illustration to the right, gradient values go from dark (on top) to light (below). Use the numbers to reference where the color values appear within the logo.



41, 7, 62, 0

34, 3, 68, 0

16, 2, 56, 0

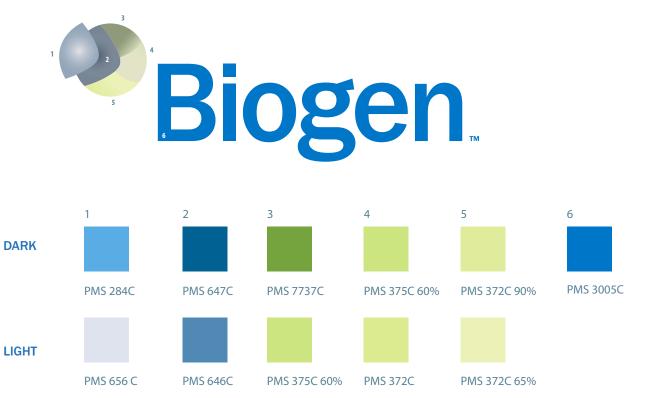
8, 1, 1, 0

68, 39, 13, 0

### PMS color values

### **Packaging logo**

These are the approved PMS color values used in the packaging logo. Note that these colors are for printing purposes only, and should not be used in creating or designing Biogen branded communications. For a full list of approved primary and secondary colors, please see pg. 39–40 of this guide.

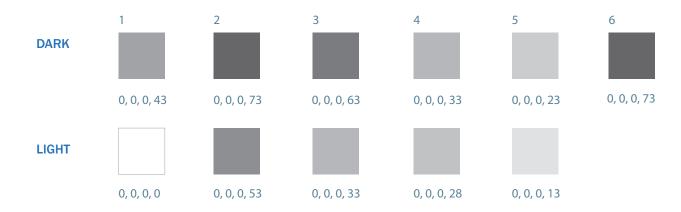


# Grayscale color values

### **Packaging logo**

These are the approved grayscale color values used in the packaging logo. Note that these colors are for printing purposes only, and should not be used in creating or designing Biogen branded communications.





### **Knockout logo**

The knockout logo should only be used when either the full-color or grayscale versions of the logo cannot be used due to limited reproduction capabilities.

To request permission to use the knockout version of the Biogen logo, please contact:

**Brand Update Team** 

brandupdateteam@biogen.com

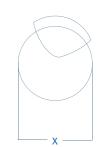




Corporate logo — knockout

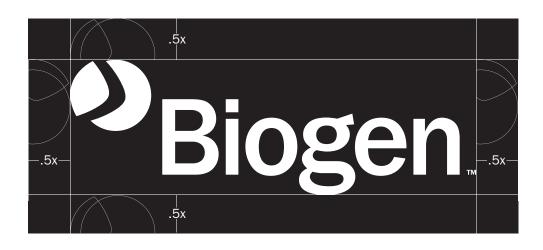
### **Knockout logo clear space**









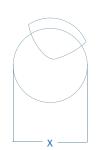


Minimum clear space for print

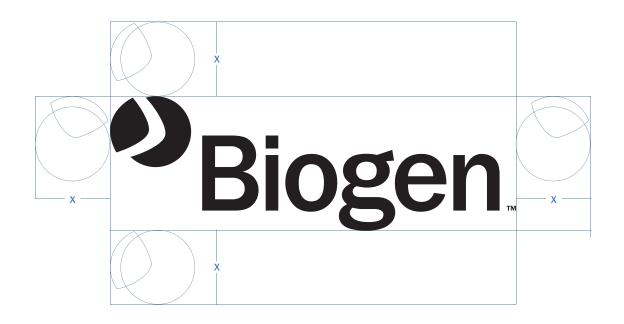
Minimum clear space for web and interactive

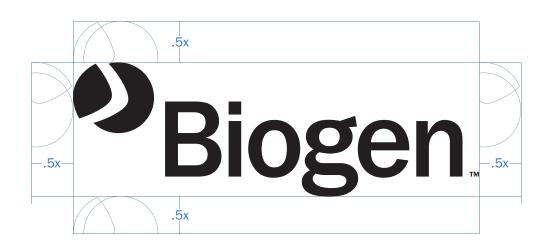
# **Knockout logo clear space**











Minimum clear space for print

Minimum clear space for web and interactive

### Registered mark on logo



Corporate standard logo — full color (registered trademark symbol)

#### File names:

Biogen\_Logo\_Package-(R)/Standard/Biogen\_Logo\_Standard\_FullColor Biogen\_Logo\_Package-(R)/Standard/Biogen\_Logo\_Standard\_Grayscale Biogen\_Logo\_Package-(R)/Black/Biogen\_Black



Corporate standard logo — grayscale (registered trademark symbol)



**Corporate standard logo** — grayscale (registered trademark symbol)

### **Trademark rules**

The trademark ( $^{TM}$ ) symbol should be placed to the bottom right of the letter "n" in the Biogen logo, appearing in the same color as the word mark color. Typically, the  $^{TM}$  symbol will not appear with the typeset or typewritten word Biogen.

The  $^{\text{TM}}$  symbol should be used in the U.S. as the  $^{\text{®}}$  mark is not yet approved for use. Please direct questions regarding the use of the  $^{\text{®}}$  mark to your local Legal representative.

The following rules govern the use of the ™ symbol as it relates to the Biogen logo:

### Signage, forms, badges, vehicles, exhibits (large-scale)

No ™ symbol with the Biogen logo is needed for these applications.

#### **Promotional items**

The ™ symbol should be used wherever the Biogen logo appears on a promotional item. If the ™ symbol is illegible due to its reproduction size or placement, it may be omitted. (Please see refer to pg. 25 for rules governing the use of the small-scale logo.)

#### **Written materials**

All written materials, including web pages, must include the ™ symbol whenever the Biogen logo appears.

### Logo misuse

Consistent reproduction of the Biogen logo is essential for brand recognition. Only the approved instances and versions of the logo outlined in this guide are permitted for use in Biogen communications. Modified and/or altered versions of the logo can compromise the integrity of the brand.

In light of that, no one should ever create a new and/or altered version of the logo for individual use under any circumstances.

The logo should never be used as a decorative device or a repeat pattern. Individual parts of the artwork should never be enlarged or reduced independently of the others. Never add elements to the logo (e.g., words, graphics, slogans), and never crop the logo or disconnect the disc from the lettering.

Here are some examples of what not to do with the Biogen logo:



Don't use a "knockout" version of the full-color logo



Don't use a colored background.



Don't apply any effects.



Don't alter placement of the disc in any way.



Don't use logo over black/dark backgrounds.



Don't use wording below the logo.

### Logo misuse

Consistent reproduction of the Biogen logo is essential for brand recognition. Only the approved instances and versions of the logo outlined in this guide are permitted for use in Biogen communications. Modified and/or altered versions of the logo can compromise the integrity of the brand.

In light of that, no one should ever create a new and/or altered version of the logo for individual use under any circumstances.

The logo should never be used as a decorative device or a repeat pattern. Individual parts of the artwork should never be enlarged or reduced independently of the others. Never add elements to the logo (e.g., words, graphics, slogans), and never crop the logo or disconnect the disc from the lettering.

Here are some examples of what not to do with the Biogen logo:



Don't alter the transparency of the logo.



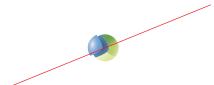
Don't recolor the logo.



Never remove the disc from the logo.



Don't rotate the logo.



Never remove "Biogen" from the logo.



Never rotate or alter the disc in any way.

# **Primary color palette**

Biogen's primary colors are bold and clean.

They convey the brand purpose with a look that is simple yet confident.

All Biogen branded communications, both online and offline, will feature these colors throughout. When designing communications, always adhere to this palette.

| Digital palette |               |         | Print palette |                         |                |
|-----------------|---------------|---------|---------------|-------------------------|----------------|
|                 | RGB           | HEX     |               | PMS                     | СМҮК           |
|                 | 28, 90, 125   | #1c5a7d |               | 7700 C   308 U          | 92, 62, 32, 13 |
|                 | 87, 129, 150  | #578196 |               | 5415 C   7698 U         | 56, 24, 11, 34 |
|                 | 37, 115, 186  | #2573ba |               | 3005 C   Process Blue U | 100, 31, 0, 0  |
|                 | 109, 173, 70  | #6dad46 |               | 7489 C   376 U          | 56, 2, 78, 5   |
|                 | 103, 154, 203 | #679acb |               | 652 C   7454 U          | 49, 24, 0, 20  |
|                 |               |         |               |                         |                |

## **Secondary color palette**

The colors in our secondary palette will be used to complement the primary colors with a warm, inviting feel.

When designing Biogen branded communications, both online and offline, use only these exact secondary-palette colors and their values.

| RGB           | HEX     |
|---------------|---------|
| 81, 150, 67   | #519643 |
| 124, 195, 226 | #7cc3e2 |
| 153, 202, 60  | #99ca3c |
| 199, 221, 114 | #c7dd72 |
| 221, 229, 174 | #dde5ae |
|               |         |

124, 135, 142 #7c878e

Digital palette

#### **Print palette**

| PMS            | СМҮК           |
|----------------|----------------|
| 7739 C   362 U | 78, 0, 95, 5   |
| 297 C   297 U  | 52, 0, 1, 0    |
| 367 C   374 U  | 41, 0, 68, 0   |
| 374 C   373 U  | 30, 0, 64, 0   |
| 580 C   580 U  | 20, 0, 36, 0   |
| 430 C   430 U  | 33, 18, 13, 40 |

# Digital palette shades

In situations where it is necessary to use lighter or darker shades of the Biogen colors (e.g., on-states vs. off-states in digital communications), these are the options available for use. Never introduce any additional shades or tints to Biogen branded communications other than those listed here.

#### **Primary colors**

| #003A52    | #005B7F   | #0075A3          | #0092CC        |
|------------|-----------|------------------|----------------|
| #436475    | #578196   | #7199AD          | #97B5C3        |
|            |           |                  |                |
| #1B5388    | #2573BA   | #559BDD          | #77AFE4        |
| # <b>T</b> | #05.45.40 | # <b>TOPOT</b> 4 | <b>#252425</b> |
| #538235    | #6DAD46   | #79B851          | #8FC46E        |

### Digital palette shades

In situations where it is necessary to use lighter or darker shades of the Biogen colors (e.g., on-states vs. off-states in digital communications), these are the options available for use. Never introduce any additional shades or tints to Biogen branded communications other than those listed here.

#### **Secondary colors**

| #244878 | #3F608B | #6187B8 | #83A7D4 | #B1CBEB |
|---------|---------|---------|---------|---------|
| #5D92AA | #7CC3E2 | #9BD1E9 | #ABD9ED |         |
| #345F2B | #457F39 | #519643 | #66B356 | #7FC072 |
| #597821 | #77A02C | #99CA3C | #AAD35F | #BBDC7F |
| #7D9424 | #5C6670 | #C7DD72 | #D2E38C | #D8E79C |
| #454D54 | #5C6670 | #7C878E | #A4A9AD | #D1D3D3 |

# Digital palette gradients

## Primary colors

| Darker  | Original | Lighter |
|---------|----------|---------|
| #003A52 |          | #0075A3 |
| #436475 |          | #7199AD |
| #1B5388 |          | #559BDD |
| #538235 |          | #79B851 |

#### **Secondary colors**

| Darker  | Original Lighte |
|---------|-----------------|
| #457F39 | #66B356         |
| #7CC3E2 | #D3E5EF         |
| #77A02C | #AAD35F         |
| #A7C530 | #D2E38C         |
| #C4D274 |                 |
| #7C878E | #D1D3D3         |

### **Caring Deeply. Changing Lives.**™

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Etiam a mi blandit nisi luctus varius. Sed ac faucibus turpis.

Mauris vestibulum odio mauris, ac porta dui mollis feugiat.

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Etiam a mi blandit nisi luctus varius. Sed ac faucibus turpis.

Mauris vestibulum odio mauris, ac porta dui mollis feugiat.

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Etiam a mi blandit nisi luctus varius. Sed ac faucibus turpis.

Mauris vestibulum odio mauris, ac porta dui mollis feugiat.

### **Typography**

A consistent typeface will be carried through all Biogen communications, both online as well as offline. This will help create a cohesive brand look and feel, from web-based materials to print collateral.

This typeface is intended for Biogen corporate advertising, presentations and web properties.

Note: To request permission to download and use the approved typeface, please email: brandupdateteam@biogen.com

#### **Typeface for print**

#### ITC Franklin Gothic® Std

ITC Franklin Gothic® Std Book

ITC Franklin Gothic® Std Book Italic

ITC Franklin Gothic® Std Medium

ITC Franklin Gothic® Std Medium Italic

ITC Franklin Gothic® Std Demi

ITC Franklin Gothic® Std Demi Italic

#### Typeface for web

#### Franklin Gothic URW

ITC Franklin Gothic URW Book

ITC Franklin Gothic URW Book Italic

ITC Franklin Gothic URW Medium

ITC Franklin Gothic URW Medium Italic

ITC Franklin Gothic URW Demi

ITC Franklin Gothic URW Demi Italic



### **Typography**

**ITC Franklin Gothic Book** 

Use Book for body copy

ABCDEFGHIJKLMNOPQRSTUVWXYZ

abcdefghijklmnopgrstuvwxyz 1234567890

**ITC Franklin Gothic Medium** 

Use Medium for headlines and subheads

ABCDEFGHIJKLMNOPQRSTUVWXYZ

abcdefghijklmnopqrstuvwxyz 1234567890

**ITC Franklin Gothic Demi** 

Use Demi for small headlines and subheads

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

### **Copy formatting**

#### Headline

Franklin Gothic Medium 36/36, tracking: -25 Align: left

#### Subhead 1

Franklin Gothic Medium 18/24, tracking: -25
Align: left

#### Subhead 2

Franklin Gothic Demi 14/20, tracking: 0 Align: left

#### **Body copy**

Franklin Gothic Book 12/20, tracking: -10 Align: left

### ITC Franklin Gothic Std Medium

#### Sample subhead 1

#### Sample subhead 2

This is a sample block of body copy to show what longer-form copy will look like in Biogen branded communications. This is for illustrative purposes only.

### **Capitalization style**

#### **Sentence case**

Headings and subheadings within documents should be in sentence case; that is, the first letter of the first word and proper nouns are set with initial capitals and everything else is set in lowercase.

Example: "At Biogen, we measure our success by the impact we have on the world around us."

#### **Title Case**

Capitalize the first letter of every "major" word (nouns, verbs, adjectives, adverbs and pronouns) containing four letters or more.

Use title case for menu items in navigation, footnotes, etc.

Example: "Biogen | Brand Guidelines"

#### **UPPERCASE**

Always capitalize every letter in therapy brand names. There are no exceptions to this rule.

Example: "ELOCTATE®"

## Do's & don'ts of typography

- Use Franklin Gothic in all advertising and marketing material
- Use Calibri or standard Microsoft Sans
   Serif for email signatures only
- Do give the text room to breath
- Make sure there is enough contrast between the text and the background
- Don't make continuous use of all caps
- Don't use large amounts of centered text
- Don't use Franklin Gothic and Calibri on one page
- ·Don't add shadow or use effects on text

### **Photography**

All photography used in Biogen branded communications will have a unique style.

#### **Diversity**

Please pay close attention to diversity in all our photography—age, gender, racial diversity, etc.

#### **Human element**

Please try to capture human emotions and take photos at eye level (not from above or below the subject) where possible.

#### Collaboration

Biogen is big on breaking down walls so employees can work together collaboratively

toward the same common goal. Please keep this in mind when taking photos of two or more people working together.

#### **Negative space**

Because of the nature of online content, we will need to leave room for headlines and body copy in all our images. Please provide shots where the subject is set to the left with 2/3 negative space to the right, and some shots where the subject is set to the right with 2/3 negative space to the left.

#### **Other considerations**

- Multiple angles of the same shot
- · Close-ups as well as wider angles of lab equipment

- Sharp subjects in foreground, blurred and not-too-cluttered backgrounds
- Photos of machinery/inanimate objects with human interaction (e.g., hands)
- When possible, showcase colors within the approved Biogen color palette (this can be done during post production)
- If showing conveyor belt with multiple therapies passing by, focus in on one and leave others blurry to convey an emphasis on individualized medicine

Note: To request use of corporate photos, please

email: brandupdateteam@biogen.com

## Photography look & feel

#### **Photography should:**

- Focus on one subject or group of subjects
- Convey human emotion
- · Feel authentic, human and real
- · Capture real moments in time
- Take advantage of natural light
- · Capture energy, passion, collaboration and creativity
- Appear clean and free of clutter
- Leave space for headlines and copy

- Feel posed or staged
- ·Show the back of the subject's head
- •Show the subject staring directly at the camera
- Feel cluttered and busy



















### Types of shots: interactions

#### **Photography should:**

- ·Show patients with loved ones and family members
- Show scientists collaborating in laboratory
- Show scientists collaborating in research spaces
- Show scientists mentoring postdoctoral fellows
- ·Show Biogen employees volunteering together

- •Be shot from above or below eye level
- ·Be shot from behind
- Be shot from too far away
- · Lack emotion



















### Types of shots: patients

#### **Patients in photography should:**

- Be the focus of the image
- · Always appear active and engaged with someone or something
- · Always look healthy and full of energy
- · Appear positive, optimistic and hopeful
- · Be featured in real-life situations
- •Be shown alone if pursuing hobbies and interests

- Feel posed or staged
- •Show the back of the subject's head
- ·Show the subject staring directly at the camera
- Feel cluttered and busy



















# Types of shots: scientists & employees

#### **Scientists/employees in photography should be shown:**

- Collaborating in laboratory
- Collaborating in research spaces
- Talking with each other
- Deep in thought/study
- Looking through microscope
- Examining a test tube/beaker
- With glass medicine droppers
- · Getting "suited up" in lab gear

- •Be shot from above or below eye level
- ·Be shot from behind
- •Be shot where subject is less in focus than equipment
- Be shot from too far away
- · Lack emotion



















## Types of shots: laboratory & manufacturing

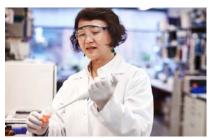
#### **Photography should include:**

Laboratory facilities:

- Wide shots of lab spaces
- Scientists collaborating in lab spaces
- Scientists focused in lab spaces
- Scientists talking with each other Laboratory equipment:
- · Wide shots of equipment
- · Close-ups on scientists working with equipment

- ·Be shot from above or below eye level
- · Be shot from behind
- •Be shot where subject(s) and/or space feels overly clinical
- · Be shot from too far away



















### Types of shots: facilities

#### **Photography should include:**

Building exteriors:

- · Wide shots of community surrounding buildings
- Wide shots of buildings including signage
- Wide shots of greenery/grounds
- Where possible, close-ups of employees walking through front door
- Where possible, employees talking outside building Building interiors:
- · Wide shot of entryway, foyer, lobby, reception area, etc.
- Close-up of receptionist greeting employees, signage in background
- Employees in various interior rooms: conference rooms, lab spaces, work spaces cubicles, café areas, etc.

- Show equipment only; without patient/doctor
- Feel cold and sterile



















### Types of shots: head shots & portraits

#### **Photography of staff should be shown:**

- •In real-life environments (e.g., labs, work spaces)
- ·Looking away from camera and looking at camera
- · Crisp and focused, background is blurred
- With emotion and energy

- •Be shot on a standard background
- ·Be shot on busy background
- •Be shot from too far away or too tight, with a lack of emotion



















### Types of shots: detail shots

#### **Photography should include:**

Lab facilities/equipment:

- ·Tubes, bottles, beakers, dishes, etc.
- · Research documents, notes, binders, tablets, etc.
- Microscopes
- Glass medicine droppers
- · Clear goggles
- Latex gloves

Human element:

- · Hands holding various equipment: tubes, bottles, beakers, etc.
- Hands taking notes
- Hands examining paperwork
- · Hands adjusting microscope

- · Be overly staged or composed
- Focus on details of equipment that feel overly clinical and do not emote humanity



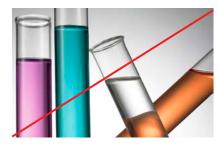














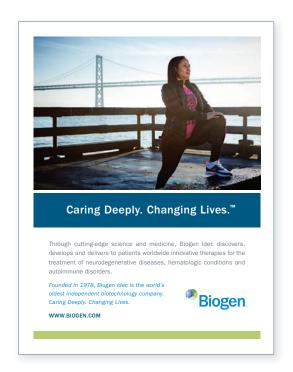


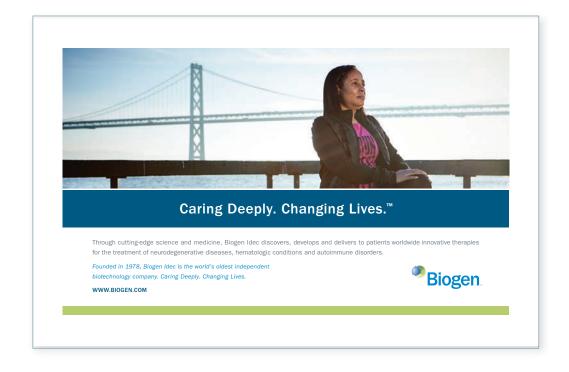


## **Advertising**

#### **Coming soon**

Lorem ipsum dolor sit amet, consectetur adipis cing elit. Nunc sagittis mollis sapien suspendisse at tincidunt nulla.





# **Stationery (U.S.)**

The envelope and letterhead (both standard size for U.S.) will each bear the Biogen logo prominently in the upper left-hand corner against a clean white background, for a classic look that's both sophisticated and elegant.



B

Salutation,
Lorem ipsum dolor sit amet, consectetur adipiscing elit. Nulla at tempus mi. Curabitur Sinciduri suscipit petiendesque. Nullam elit leo, condimentum at runc in, snociduri varius preque. Quilage in metus no cerim accumsan incidurut, if utifices are unate sodiesi alliquet senim utifices ut. Trusce socientique, emin nea aliquam fermentum, nis urna maximus metus, pius aliquet ensimitations entre quin ligitui. A un facilial. Morie diementum faciliali, sot amet us emper. Pelletinesque egentiali, risus at placerat suscipit. Beror dolo utilancoper nulla, sit amet cinquis aliquet este annualis. Diale a medical publication del place sono volunta pelletinesque egentiali, risus at placerat suscipit. Beror dolo utilancoper nulla, sit amet cinquis soliciali. Diale a medical publication situation del place del place del sensimitation del place del place

1.75"

Biogen

1.5"

A

- **B** Addressee information
- Content
- Signature
- Address details ITC Franklin Gothic Book 8/10 pt, tracking: 25, alignment: center
- Address details
   ITC Franklin Gothic Book
   7.5/10 pt, tracking: 25,
   alignment: left

CMYK color value: 100, 31, 0, 0

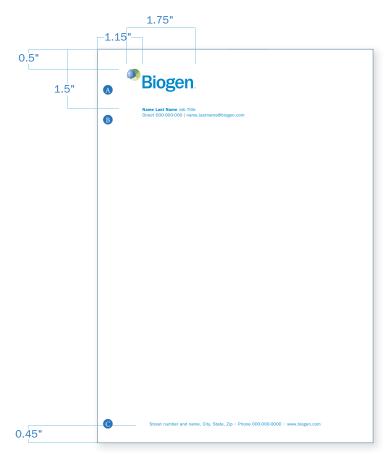
**6** White envelope

1.25"

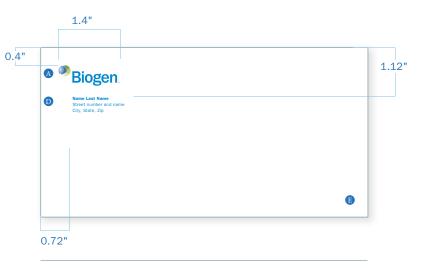
Standard 8.5" x 11" letter size

1.25"

# **Executive stationery**



Executive letterhead, 7" x 10"



Executive envelope (Monarch), 3.875" x 7.5"

- B Executive information ITC Franklin Gothic Bold/Book 8/10 pt, tracking: 25, alignment: left
- Address details ITC Franklin Gothic Book 8/10 pt, tracking: 25, alignment: center
- Name ITC Franklin Gothic Bold/Book 7.5/10 pt, tracking: 25, alignment: left

CMYK color value: 100, 31, 0, 0

White envelope

# **Executive note pad**



- B Executive information ITC Franklin Gothic Bold/Book 8/10pt, tracking: 25, alignment: left
- Address details
   ITC Franklin Gothic Book
   8/10pt, tracking: 25,
   alignment: center

Executive note pad, 5" x 8"

## **Stationery (EU)**

The envelope and letterhead (both standard size for EU) will each bear the Biogen logo prominently in the upper left-hand corner against a clean white background, for a classic look that's both sophisticated and elegant.



C5 envelope (A4 paper folded in half once)

- 44,45 mm 12,7 mm Biogen 38,1 mm B aliquet enim ultricies ut. Fusce scelerisque, enim nec aliquam fermentum, nisl urna maximus metus, quis aliquet eros metus quis ligula. Nulla facilisi. Morbi elementum ullamcorper nulla, sit amet condimentum augue dolor et elit. Maecenas nec ligula ut sem vulputate pellentesque ut ut nulla. Duis ac cursus lorem. Cras vestibulum varius nisi, nec egestas metus tempus vel. Pellentesque at mollis nisi. Curabitur efficitur felis ac nibh Quisque tortor metus, volutpat id pharetra sed, laoreet et sapien. Curabitur est lorem volutpat laoreet vulputate eu, accumsan at eros. Donec a ipsum in metus sagittis vestibulum sed sed sem. Duis fermentum vitae ipsum vel ultrices. Nulla nec laoreet nibh. Sed ac cursus diam. Morbi quis tincidunt mauris. Vestibulum vitae porttitor dolor, nec Ut in metus non sem omare egestas faucibus eget ligula. Proin euismod dictum mi quis D 25,4 mm 11,43 mm 31,75 mm 31.75 mm
  - A4 210 x 297 mm paper size

- **B** Addressee information
- Content
- Signature
- 1 Address details
  ITC Franklin Gothic Book
  8/10 pt, tracking: 25,
  alignment: center
- Address details
   ITC Franklin Gothic Book
   7.5/10 pt, tracking: 25,
   alignment: left

CMYK color value: 100, 31, 0, 0

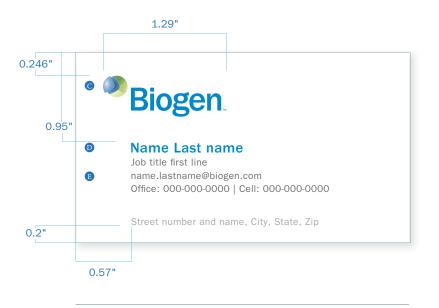
**6** White envelope

### **Business cards (short form)**

Biogen short-form business cards will be clean and sophisticated, featuring the full-color logo on the front (along with the individual's relevant contact information and the corporate address) and the company tagline displayed prominently across the back. All set against a clean white background.



Back, 3.5" x 2"



Front, 3.5" x 2"

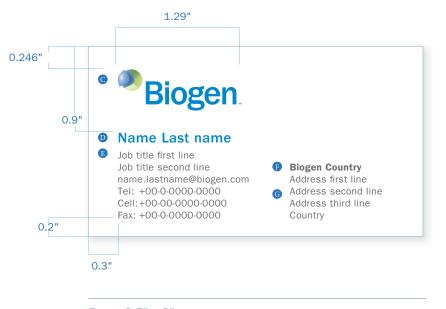
- Tagline ITC Franklin Gothic Medium 11 pt, tracking: 25, alignment: left
- Website URL ITC Franklin Gothic Book 7.5/10 pt, tracking: 25, alignment: left
- © Use only the small-scale version of the Biogen logo with the ™
- Name ITC Franklin Gothic Medium 11/13 pt, tracking: 25, alignment: left
- Job title, email & phone numbers & company address ITC Franklin Gothic Book 7.5/10 pt, tracking: 25, alignment: left

### **Business cards (long form)**

Biogen long-form business cards will be clean and sophisticated, featuring the full-color logo on the front (along with the individual's relevant contact and country information) and the company tagline displayed prominently across the back. All set against a clean white background.



Back, 3.5" x 2"

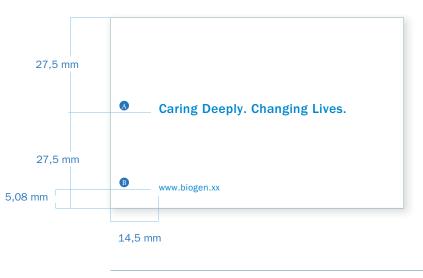


Front, 3.5" x 2"

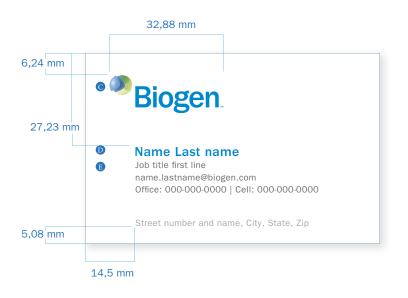
- Tagline ITC Franklin Gothic Medium 11 pt, tracking: 25, alignment: left
- Website URL ITC Franklin Gothic Book 7.5/10 pt, tracking: 25, alignment: left
- O Use only the small-scale version of the Biogen logo with the ™
- Name ITC Franklin Gothic Medium 11/13 pt, tracking: 25, alignment: left
- Job title, email & phone numbers ITC Franklin Gothic Book 7.5/9 pt, tracking: 25, alignment: left
- Biogen country title
  ITC Franklin Gothic Medium
  7.5/9 pt, tracking: 25,
  alignment: left
- Biogen country address ITC Franklin Gothic Book 7.5/9 pt, tracking: 25, alignment: left

### **Business cards (short form - EU)**

Biogen short-form business cards (for EU) will be clean and sophisticated, featuring the full-color logo on the front (along with the individual's relevant contact information and the corporate address) and the company tagline displayed prominently across the back. All set against a clean white background.



Back, 85 mm x 55 mm

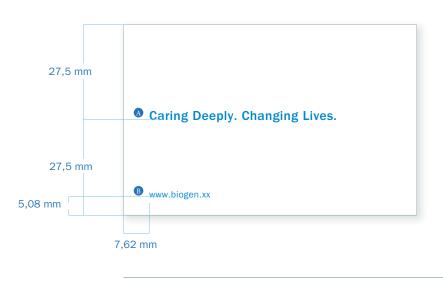


Front, 85 mm x 55 mm

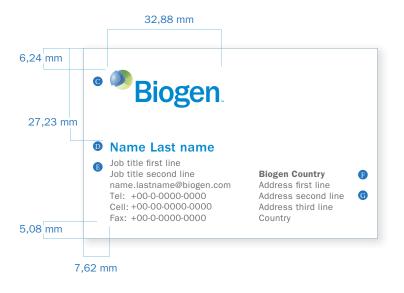
- Tagline
  ITC Franklin Gothic Medium
  11 pt, tracking: 25,
  alignment: left
- (B) Website URL ITC Franklin Gothic Book 7.5/10 pt, tracking: 25, alignment: left
- © Use only the small-scale version of the Biogen logo with the ™
- Name ITC Franklin Gothic Medium 11/13 pt, tracking: 25, alignment: left
- Job title, email & phone numbers & company address ITC Franklin Gothic Book 7.5/10 pt, tracking: 25, alignment: left

### **Business cards (long form - EU)**

Biogen long-form business cards (for EU) will be clean and sophisticated, featuring the full-color logo on the front (along with the individual's relevant contact and country information) and the company tagline displayed prominently across the back. All set against a clean white background.

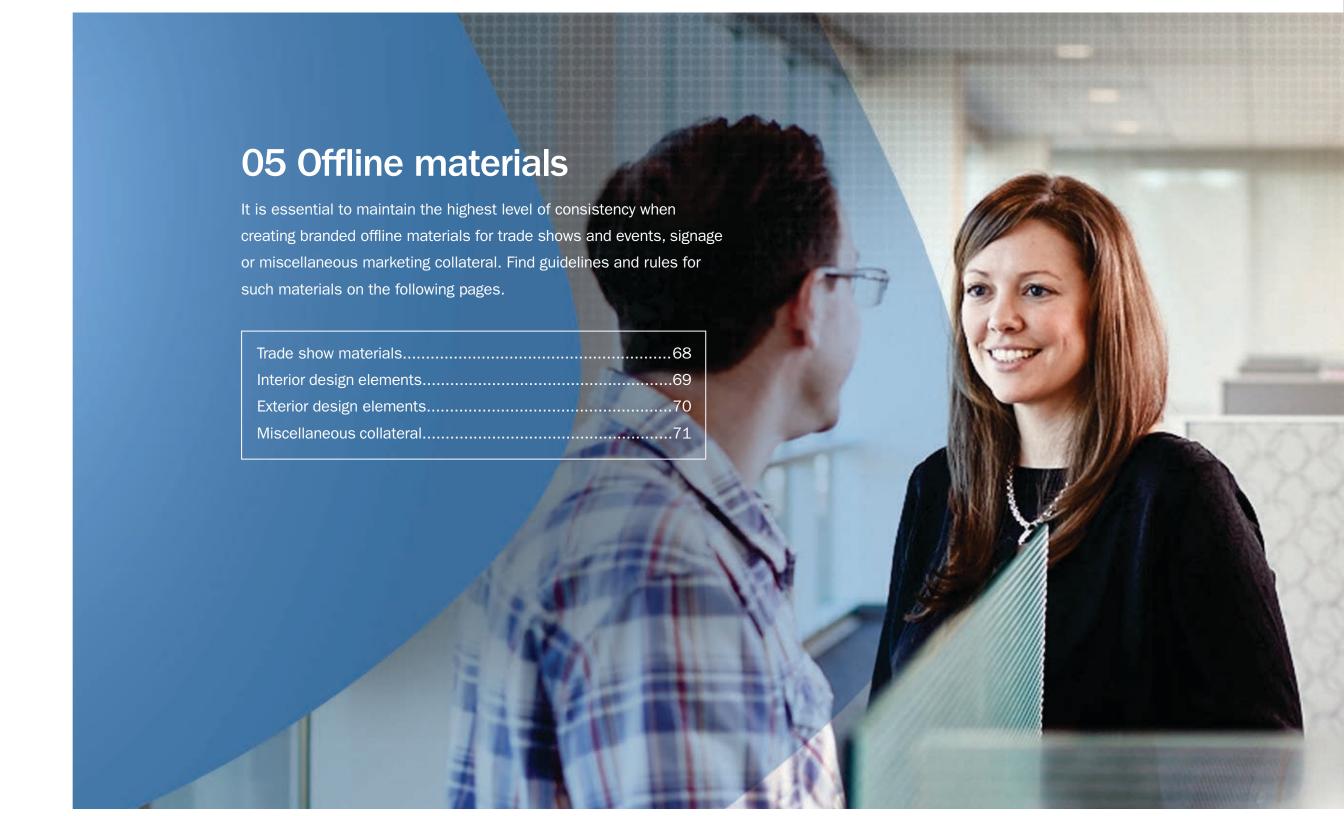


Back, 85 mm x 55 mm



Front, 85 mm x 55 mm

- Tagline ITC Franklin Gothic Medium 11 pt, tracking: 25, alignment: left
- Website URL ITC Franklin Gothic Book 7.5/10 pt, tracking: 25, alignment: left
- © Use only the small-scale version of the Biogen logo with the ™
- Name ITC Franklin Gothic Medium 11/13 pt, tracking: 25, alignment: left
- Job title, email & phone numbers ITC Franklin Gothic Book 7.5/9 pt, tracking: 25, alignment: left
- Biogen country title ITC Franklin Gothic Medium 7.5/9 pt, tracking: 25, alignment: left
- Biogen country address ITC Franklin Gothic Book 7.5/9 pt, tracking: 25, alignment: left



### **Trade show materials**

#### **Exhibitions & displays**

Maintaining a consistent presence at trade shows and events is a must.

As such, always feature the full-color logo prominently against a plain white background, along with the company tagline.





# Interior design elements

#### **Coming soon**

Lorem ipsum dolor sit amet, consectetur adipis cing elit. Nunc sagittis mollis sapien suspendisse at tincidunt nulla.

### **Exterior design elements**

#### **Coming soon**

Lorem ipsum dolor sit amet, consectetur adipis cing elit. Nunc sagittis mollis sapien suspendisse at tincidunt nulla.

### Miscellaneous collateral

Logo applications for apparel and promotional materials

#### **Embroidery**

Use the following thread colors to match the Biogen logo colors:

Light Green: Robison-Anton #2321 Medium Green: Robison-Anton #2322 Dark Green: Robison-Anton #2208

Light Blue: Madeira #1075

Dark Blue: Robison-Anton #2442





#### Silkscreen

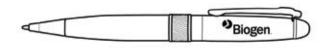
Use the following ink colors when silkscreen printing the Biogen logo:

Light Green – PMS 372 Medium Green – PMS 375 Dark Green – PMS 7737 Light Blue – PMS 656 Medium Blue – PMS 3005 Medium Blue – PMS 284 Dark Blue – PMS 647



#### **Debossing/Embossing and Laser Engraving**

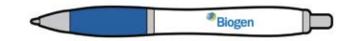
Use the knockout version when debossing or embossing the Biogen logo.





#### **Color Print**

Use the CMYK color values (pg. 26) when pad printing promotional materials (ex, pens, cups).





### 06 Digital elements

In order to maintain a consistent identity across all digital properties and online communications, Biogen employs a variety of digital elements. The following pages serve as a guide in the creation of such communications.

| Email signature           | 73  |
|---------------------------|-----|
| Power Point templates     | 75  |
| Online advertising        | 78  |
| Interactive elements      | 79  |
| Web styles                | 88  |
| Navigation                | 97  |
| Mobile & desktop versions | 102 |



### **Email signature (U.S.)**

#### **Biogen employee email signature**

- ·Please do not add department, division, award or other logos to the signature
- · No other non-corporate email signatures can be added
- · Corporate social media handles may be added to the bottom of email signatures.

Personal or other company social media handles are not permitted.

#### FOR ALL U.S. EMPLOYEES:

- First Name Last Name
- Title, Department

Biogen | Street address | City, State | Zip code

Email: firstname.lastname@biogen.com | Direct: plus direct office phone number | Mobile: area code plus mobile number (optional) www.biogen.com

• [Biogen full-color logo]

U.S. example:

#### **John Smith**

Associate Director, Corporate Affairs Biogen | 225 Binney Street | Cambridge, MA | 02142

Email: john.smith@biogen.com | Direct: 555 555 5555 | Mobile: 444 4444 4444 www.biogen.com



- A Line one ITC Franklin Gothic Demi or Calibri Bold 11 pt, tracking: 0.25 alignment: left
- Line two, three and four ITC Franklin Gothic Book or Calibri Regular 11/14 pt, tracking: 0 alignment: left
- © Use only the small-scale version of the Biogen logo with the ™

Width = 64px (0.89")

### **Email signature (affiliates)**

#### **Biogen employee email signature**

- ·Please do not add department, division, award or other logos to the signature
- · No other non-corporate email signatures can be added
- · Corporate social media handles may be added to the bottom of email signatures.

Personal or other company social media handles are not permitted.

#### FOR ALL AFFILIATES OUTSIDE THE U.S. - EU+, JAPAN, AUSTRALIA AND EMERGING MARKETS:

- First Name Last Name
- Title, Department

Biogen | Street address | City and code | Country

Email: firstname.lastname@biogen.com | Direct: plus country code direct office phone number | Mobile: plus country code mobile number (optional) www.biogen.com [This URL can be modified to affiliate specific corporate pages only]

• [Biogen full-color logo]

Affiliates outside of U.S. example:

#### John Smith

Associate Director, Corporate Affairs
Biogen International GmbH | Landis & Gyr-Strasse 3 | 6300 Zug | Switzerland
Email: john.smith@biogen.com | Direct: +41 55 555 55 | Mobile: +41 55 555 55
www.biogen-international.com



- Line one ITC Franklin Gothic Demi or Calibri Bold
   11 pt, tracking: 0.25 alignment: left
- B Line two, three and four ITC Franklin Gothic Book or Calibri Regular 11/14 pt, tracking: 0 alignment: left
- O Use only the small-scale version of the Biogen logo with the ™

Width = 64px (0.89")

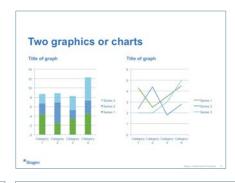
### **Power Point templates**

#### Theme 1

This template features a clean, white background with the Biogen logo in the lower left-hand corner.



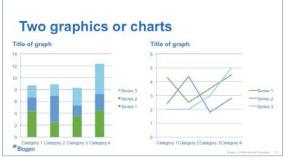




#### **Standard version**







Widescreen version

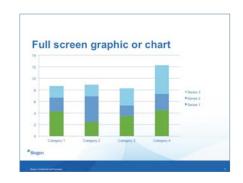
### **Power Point templates (cont'd)**

#### Theme 2

This template features subtle branding elements and a solid blue bar running the width of the page.



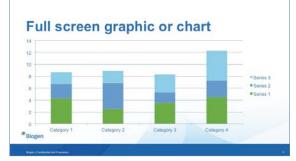




Standard version





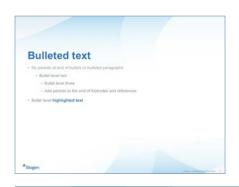


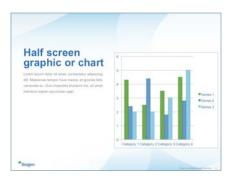
Widescreen version

### **Power Point templates (cont'd)**

#### Theme 3

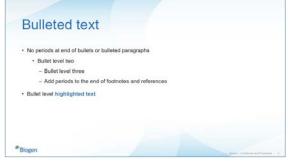
This template features more prominent branding elements along with the Biogen logo in the lower left-hand corner.

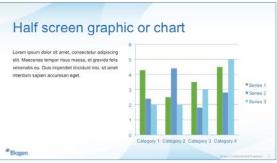






Standard version







Widescreen version

#### Widescreen version

### **Online advertising**

#### **Coming soon**

Lorem ipsum dolor sit amet, consectetur adipis cing elit. Nunc sagittis mollis sapien suspendisse at tincidunt nulla.

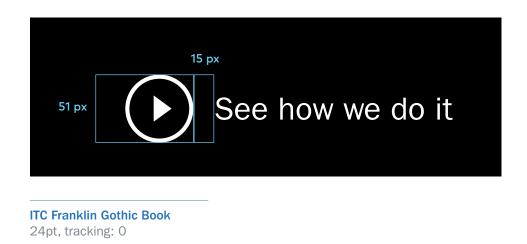
#### **Standard button**

The rectangular standard button is used for all calls to action (CTAs) throughout the Biogen site experience, except for CTAs in videos, inline links and secondary links. (See figure 1a on pg. 111.)



#### **Video button**

The button featuring the play button on one end should be used for all videos. Please note that this button should never feature a caret and should always be placed over a darker background. (See figure 1b on pg. 111.)



Color allowed:

#### **Dropdown button (Navigation)**

This rectangular dropdown button features a downward-facing arrow and is used for navigation within the Biogen site experience. (See *figure 2a on pg. 111*.)



#### **Dropdown button (Filter view)**

This rectangular dropdown button features a downward-facing caret and is used to filter content that is being viewed within the Biogen site experience. (See figure 3a and 4a on pg. 111.)



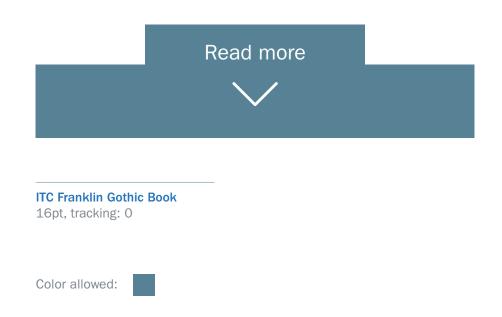
#### **Expand button (More details)**

This rectangular button features a downward-facing caret and, when clicked, expands to reveal more information and content. (See *figure 4b on pg. 111.*)



#### **Expand button (Read more)**

This button features a downward-facing caret and, when clicked, expands to reveal more information and content. (See *figure 5a on pg. 111.*)



#### **Inline button**

Use this inline button for secondary or inline CTAs throughout the Biogen site experience. (See figure 6a on pg. 111.)

## See all perspectives

**ITC Franklin Gothic Medium** 

18pt, tracking: 0

Colors allowed:

#### **Inline button**

Use this inline button for secondary or inline CTAs when there are multiple CTAs side by side. (See figure 7a on pg. 112.)





#### ITC Franklin Gothic Demi

18pt, tracking: 0

Colors allowed:

#### **Increase text size button**

Use this button to let visitors increase the font size for readability throughout the Biogen site experience. (See figure 8a on pg. 112.)



ITC Franklin Gothic Book

26pt and 18pt

Color allowed:

#### **Reveal hotspot button**

When clicked, this button opens a new window and reveals new content. (See figure 9a on pg. 112.)

### **State of MS Survey Findings**



ITC Franklin Gothic Medium

24/28pt, tracking: -20

Colors allowed:

### **Iconography**

#### **Social icons**

Use these icons for social sharing in the megafooter of the Biogen website. (See figure 10a on pg. 112.)



Use these icons to drive to Biogen's various social network pages. (See figure 11a on pg. 112.)







Color allowed:

Color allowed:



#### **Bullets**

Use these carets in place of traditional bullets in lists. (See figure 12a on pg. 112.)



Color allowed:

#### Play button (on thumbnail)

Use this play icon for video content. (See figure 12b on pg. 112.)



Color allowed (75% opacity):



### **Iconography**

#### **Email icon**

Use this icon when visitor has the option to send an email. (See figure 13a on pg. 113.)



Color allowed:

#### **External link**

Use this icon when driving to an external site or page. (See figure 12c on pg. 112.)



Colors allowed:



#### Report

Use this icon to signify that a report can be downloaded. (See figure 14a on pg. 113.)



Color allowed:

#### **Download link**

Use this icon when visitor has the option to download content. (See figure 1a on pg. 111.)



Colors allowed:



### **Graphical elements**

#### **Featured content device (Hero card)**

This graphical element is used to display patient or employee stories, as well as newsworthy content on the hero card of the Biogen website. (See figure 2b on pg. 111.)



Colors allowed:

#### **Featured social content device**

This graphical element typically houses social content that drives to Biogen's various social network pages. (See *figure 6b on pg. 111.*)



Color allowed:

### **Graphical elements**

#### **Branded content clusters (Home hero card)**

This graphical element is used to display branded stories on the hero card of the Biogen website. (See *figure 2c on pg. 111*.)



Colors allowed:



#### **Newsfeed headline wrapper**

This graphical element typically accompanies news stories and other newsworthy content on the Biogen website. (See *figure 6c on pg. 111.*)



Color allowed:

### **Backgrounds**

#### Mark

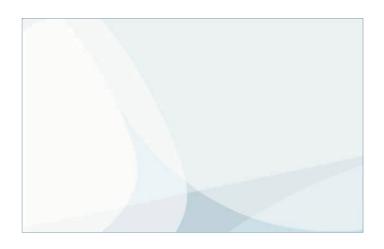
An extreme close-up of the identity mark that is used through the Biogen site experience to reinforce the brand. (See figure 3b on pg. 111.)



#### Color allowed:

#### **Abstract**

Subtle angles and curves that echo the logo and is used throughout the Biogen site experience to reinforce the brand. (See *figure 4c on pg. 111.*)



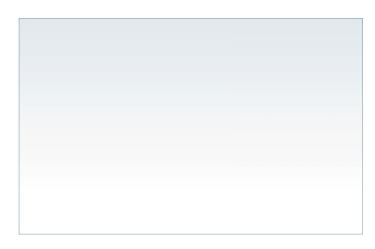
Color allowed:

### **Backgrounds**

#### **Light gradient**

Color allowed:

A simple, clean, light gradient background can be used to reduce visual noise and clutter. (See figure 11b on pg. 112.)



#### Solid

A solid bold background can also be used when a simple, clean backdrop is needed. (See figure 15a on pg. 113.)



Color allowed:

#### Main hero card treatment

In hero cards on main pages, use the abstract background with a subtle whiteout effect. This ensures that both the subjects in the photo, as well as the copy, stand out on the page.



Original photo



After applying subtle whiteout effect

#### **Full-bleed photo treatment**

On lower-level cards that feature full-bleed imagery, apply a subtle dark layer behind text for enhanced readability.



Original photo



After applying subtle dark layer

#### Mark treatment (solid)

On lower-level cards, use the mark treatment (solid) to help reinforce the brand.



Original photo



After applying the mark treatment

Color allowed:

#### **Mark treatment (transparent)**

On lower-level cards, use the mark treatment (transparent) to help reinforce the brand and showcase more of the featured photo and/or content.



Original photo



After applying the mark treatment

Color allowed:



#### Second-level hero card treatment

On second-level hero cards, apply subtle transparent layers as seen below.



Original photo



After applying the secondlevel hero card treatment

#### **Graphical element card treatment**

On lower-level cards that feature multiple graphical elements, follow the example below.



Original photo



After applying the graphical element

Colors allowed:

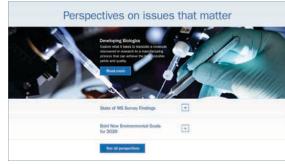


#### **Accordion card treatment**

On lower-level cards with collapsible content, use the accordion card treatment as seen below.



Original photo



After applying the accordion card treatment

#### **Three-panel card treatment**

On lower-level cards with three content areas, use the threepanel card treatment as seen below.



Original photo



After applying the three-panel card treatment

### **Text over photography**

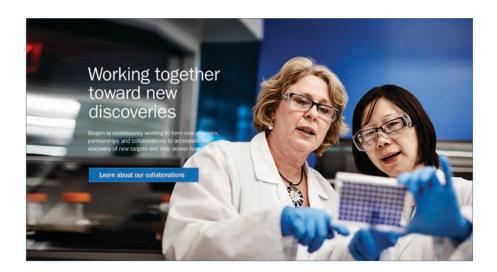
#### Main hero card treatment

In hero cards on main pages, applying a subtle whiteout effect with dark text allows headlines and sub copy to stand out on the page for better readability.



#### **Full-bleed photo treatment**

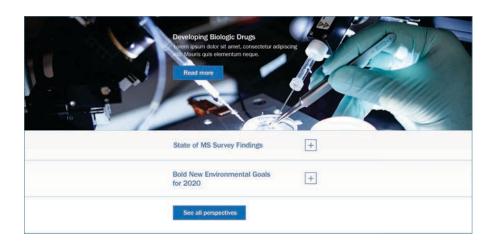
On lower-level cards that feature full-bleed imagery, applying a subtle dark layer with knocked-out text allows headlines and sub copy to stand out on the page for better readability.



### **Text over photography**

#### **Accordion card treatment**

On lower-level cards with the accordion card treatment, apply a subtle dark layer with knocked-out text for better readability.



#### **Second-level hero card treatment**

On second-level hero cards, apply a subtle dark layer with knocked-out text for better readability.



### **Block quotes**

#### **Featured quotes**

When calling out quotations as a block quote on the Biogen website, use oversized quotation marks, knock out the type in white and set it against a colored background as seen to the right. (See *figure 1c on pg. 111.*)



ITC Franklin Gothic Medium Italic

20/30pt, tracking: -20

Color allowed:

ITC Franklin Gothic Medium

24/24pt, tracking: -20 18/24pt, tracking: -20

Color allowed:

### **Navigation**

#### **Main navigation**

The main navigation on the home page is clear, simple and set against a plain blue backdrop for emphasis.



#### **Sticky navigation**

When a visitor scrolls down the home page beyond the hero card, the main navigation is replaced with a slimmer sticky navigation that pins to the top of the window.



#### **Push-down navigation**

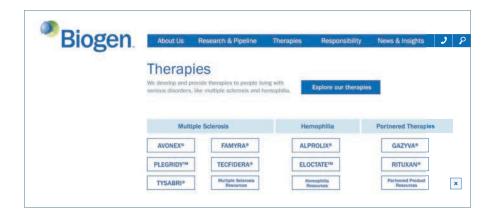
The push-down navigation features knocked-out type over a dark blue background. This navigation is used for Therapy Sites and Global Sites.



### **Navigation**

#### **Dropdown**

On click, the dropdown expands to reveal a simple, clean navigation structure against a plain white background.



#### **Tabbed structure**

The tabbed navigation structure allows for the delivery of a variety of content that falls under a common umbrella topic. In some cases it allows for simple tertiary navigation as well.



### **Navigation**

#### Megafooter

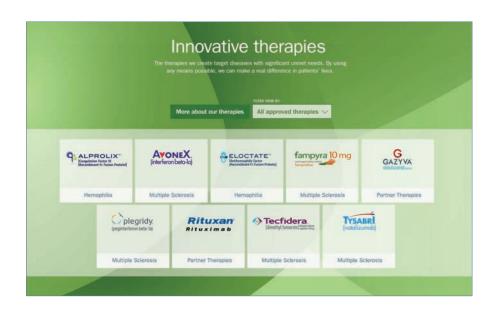
The navigation in the footer is organized neatly into columns and appears at the bottom of every page on the Biogen website.



### Therapies and services

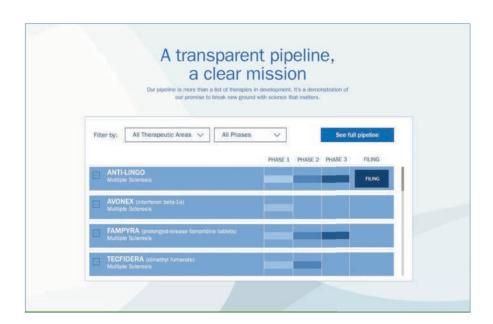
#### **Approved therapies**

Approved therapies are displayed in individual boxes that can be filtered and reordered by disease type.



#### **Pipeline**

The pipeline is housed in a scrollable window and set against the abstract backdrop. All content can be filtered by therapeutic area as well as by stage of completion.



### Therapies and services

#### **Patient services**

The patient services content is organized using a tabbed navigational structure and housed in a scrollable window.



#### Mobile-first design

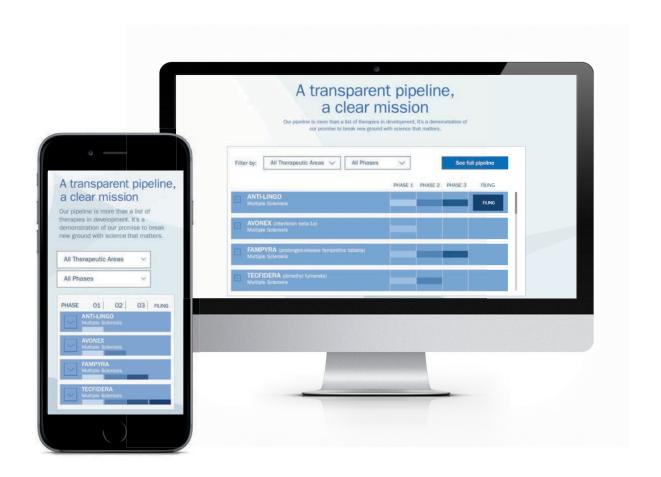
The Biogen digital experience was designed from a mobile-first perspective — meaning everything envisioned during the concept phase went through a mobile lens first. As a result, visitors to the mobile site will see virtually the same exact content as visitors to the desktop site, with only minor functionality differences.

Note: When designing for mobile, keep in mind that some users will be viewing the content on a retina display. As a result, mobile graphics should be designed at 144 dpi as opposed to the standard 72 dpi for desktop designs. In addition, mobile sites should be designed adaptively to accommodate various mobile use cases. As for desktop sites, these should be designed responsively so the content scales up or down to fit the viewer's browser or device. Responsively designed websites let users view site content without having to pinch and zoom or scroll side to side to see hidden navigation and content, for an extremely user-friendly experience.



#### **Adaptive content**

The content on the desktop experience was designed to scale seamlessly and easily for mobile. In mobile, the content stacks neatly, making it simple for a user to scroll from one piece of content to the next.



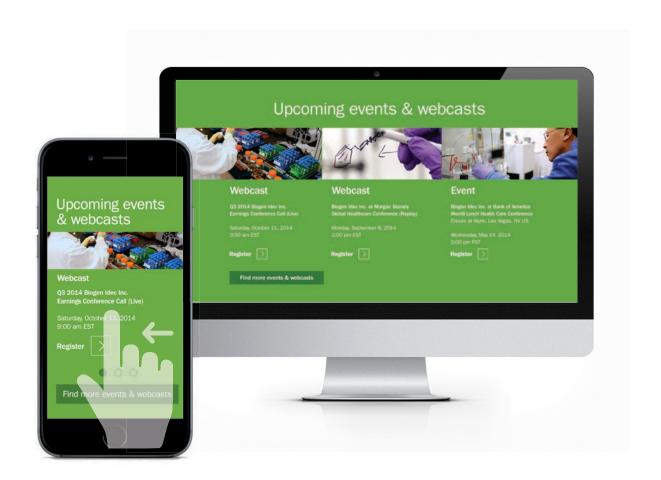
#### **Collapsible content**

Another slight difference between the desktop and mobile experiences is the collapsing of content when space is at a premium. Content is collapsed into an accordion format and can be viewed simply by tapping the button.



#### **Swipe functionality**

Instead of clicking on content, mobile users typically expect to swipe from one piece of content to the next. As a result, we have included swipe functionality where appropriate.



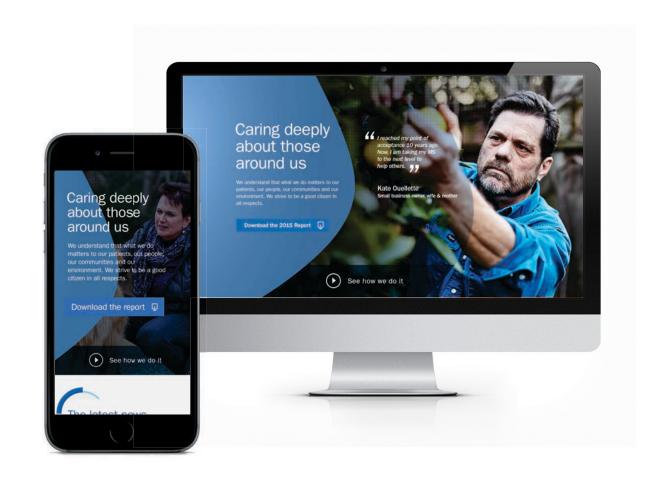
#### **Photography**

Because mobile users will be viewing the site on smaller screens, and we want to create the best possible website experience for them to quickly find crucial information, there will be no image on the hero cards except for some of the cards where the photography is just scaled down to fit within the space.



#### **Backgrounds**

Mobile backgrounds are virtually identical to their desktop counterparts, the only difference being the scalable content, making it simple for a user to scroll from one piece of content to the next.



#### **Navigation**

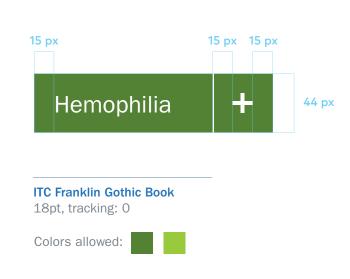
A mobile-friendly hamburger menu houses the main navigation. On tap, it drops down to reveal the stacked navigation items.



### **Mobile-only features**

#### **Buttons**

In the interest of preserving space and creating a scannable experience, some of the content is collapsed into these content buttons. Tapping reveals deeper content.





















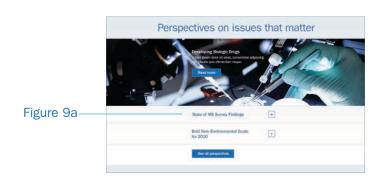












Figure 15a



